

A Comprehensive Sales and F&I Compliance Program



gvo3 & Associates specializes in developing and implementing a Sales and F&I compliance strategy specific to each dealer's needs.

Risk Assessment – **gvo3 & Associates** conducts a thorough, 72 point risk assessment to determine where you are on the compliance continuum.



Procedure Development – After identifying the risks in your Sales and F&I operations, **gvo3 & Associates** develops both a Sales and an F&I policy and procedure manual specific to your operation.



Training – Upon development of the policy and procedure manuals, **gvo3 & Associates** provides in-depth compliance training for all Sales, F&I and Accounting Office employees.



Audit Program – **gvo3 & Associates** implements a tertiary audit program so that files are reviewed daily, monthly and quarterly by both internal and external resources.

Privacy, Safeguards and Red Flag Rule – **gvo3 & Associates** is skilled at implementing processes to properly safeguard your customer's personal, non-public information.



Expert Witness Services – President Gil Van Over works with dealers and insurers as an expert witness to help defend dealers against lawsuits and governmental inquiries.

